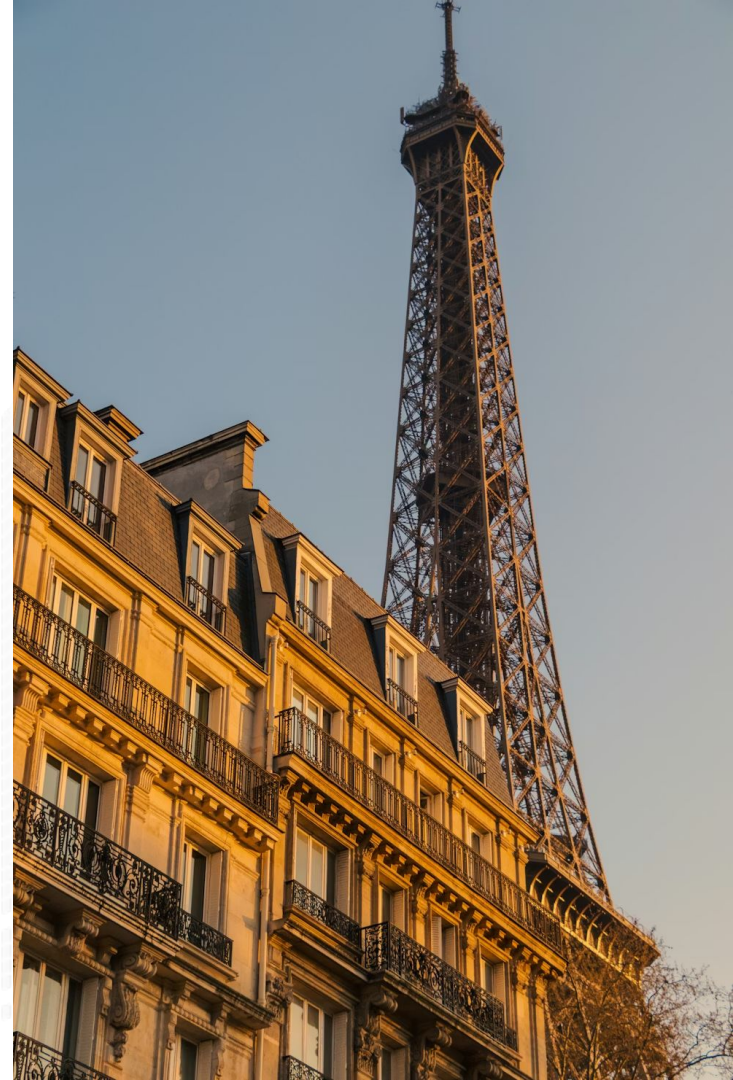




Market Report

INDUSTRIAL SNAPSHOT

*3rd Week of March, 2026
[16th March 2026 - 22nd March 2026]*



INTRODUCTION

Dear esteemed readers,

CNCTech Industrial is pleased to introduce our 'Industrial Snapshot' section – your go-to source for the latest information and in-depth analysis on Vietnam's industrial sector and industrial real estate market. We understand that making informed investment decisions requires a deep understanding of the market. Therefore, our team has compiled and analyzed key information, including macroeconomic trends, market overviews, noteworthy projects, the industrial and logistics ecosystem, as well as the most recent investment support policies. We hope that this information will serve as a valuable resource, assisting you in making effective investment decisions.

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Weekly Market Highlights

International News

[1] Fed Holds Rates Steady, Highlights Elevated Economic Risks

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International News

[1] Fed Holds Rates Steady, Highlights Elevated Economic Risks

- The U.S. Federal Reserve (Fed) said current indicators suggest economic activity continues to expand at a solid pace, while job gains remain subdued and the unemployment rate has changed little in recent months. The Fed also noted that inflation remains somewhat elevated.
- The FOMC decided to maintain the target range for the federal funds rate at 3.5%–3.75%. The Committee said it will carefully assess incoming data, the economic outlook, and the balance of risks before considering any further adjustments.
- The Fed stressed that uncertainty around the economic outlook remains high and that developments in the Middle East could affect the U.S. economy. At this meeting, most members voted to keep rates unchanged, while Stephen I. Miran was the only dissenter, favoring a 0.25 percentage point cut.



Source: www.federalreserve.gov

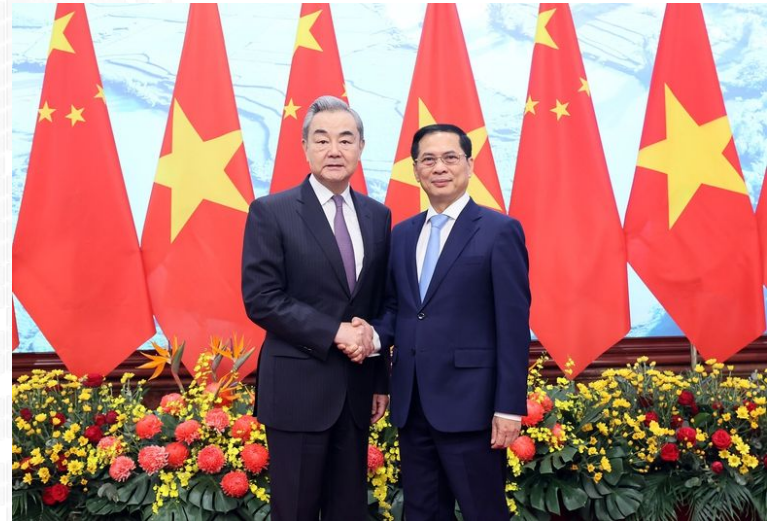
[2] WTO Cuts 2026 Global Merchandise Trade Growth Forecast to 1.9%

- The WTO said global merchandise trade growth in 2026 is projected to slow sharply to 1.9%, down from 4.6% in 2025. The report noted that the Middle East conflict could continue to push energy prices higher and disrupt global transport flows.
- Under a scenario in which crude oil and liquefied natural gas prices remain elevated throughout 2026, WTO economists said merchandise trade growth could slow further to 1.4%. The WTO also warned that a prolonged blockade of the Strait of Hormuz could disrupt urea fertilizer imports and increase food security risks.
- The WTO projected services trade growth could decline by 0.7 percentage points, from 4.8% to 4.1%, due to disruptions to maritime and air transport. The report also estimated global GDP growth in 2026 at 2.8%.



[3] Vietnam and China Agree to Advance Practical Cooperation Across Multiple Areas

- On March 17 at Government Headquarters, Deputy Prime Minister Bui Thanh Son and Chinese Foreign Minister Wang Yi co-chaired the 17th meeting of the Vietnam-China Steering Committee for Bilateral Cooperation. Both sides agreed to strengthen strategic trust, maintain high-level exchanges, and expand local and people-to-people cooperation.
- The two sides noted continued positive progress in bilateral ties, particularly in trade, investment, and tourism. China remains Vietnam's largest trading partner, while Vietnam is China's fourth-largest trading partner.
- For the next phase, Vietnam proposed accelerating three standard-gauge railway projects linking the two countries, alongside concessional financing, technology transfer, and workforce training. China affirmed support for advancing the railway projects, expanding imports, and increasing investment in Vietnam.



Source: baochinhphu.vn

[4] Ministry of Construction Proposes Tax and Fee Cuts to Stabilize Transport Costs

- The Ministry of Construction said the Middle East conflict is disrupting international air and maritime routes and pushing up global fuel prices, increasing transport operating costs and adding pressure on logistics. The ministry submitted its report to the Government on March 16.
- Fuel now accounts for around 35–40% of airlines' operating costs. Vietnam Airlines' costs have risen by about 50–60%, Sun Phu Quoc Airways' by around 30%, while Vietjet Air is facing an additional VND2 trillion per month.
- To ease cost pressures, the ministry proposed temporary cuts to fuel-related taxes, a 50% reduction in landing and take-off fees and air traffic control charges, and lower or waived port fees for inland waterway transport.



Source: vietnamnews.vn

[5] Prime Minister Meets Japanese Businesses, Emphasizes Improvement of Investment Environment

- On the afternoon of March 21, at Government Headquarters, Prime Minister Pham Minh Chinh chaired a dialogue with Japanese businesses, joined by representatives of ministries, agencies, localities, the Japanese Ambassador, and major associations and corporations. The dialogue focused on the Vietnamese Government's reform efforts and recommendations from Japanese businesses.
- In 2025, Vietnam's economy was estimated at around USD514 billion, while implemented FDI exceeded USD27.6 billion, up 9% from 2024. Japan currently has more than 5,600 projects in Vietnam with total registered capital of USD79.4 billion.
- Japanese businesses highly valued Vietnam's investment environment and raised recommendations related to administrative procedures, capital mobilization for energy, green transport, and infrastructure implementation.




Source: baochinhphu.vn

Contact us

 cisgroup.vn

 hello@cisgroup.vn

 (+84) 866 505 509

 Thang Long III, Binh Nguyen Commune,
Phu Tho Province, Vietnam



Scan the QR code to locate our
Head Office on Google Map



CNCTECH INDUSTRIAL
Leading Industrial Developer with
All-in-one Solutions

Point of contact



Dinh Hung Cuong (Mr)

Deputy General Director, CNCTech Group;
CEO, CNCTech Industrial



cuongdh@cnctech.vn



Nguyen Phuong Nga (Mrs)

DGD, CNCTech Group; DGD, Business,
CNCTech Industrial



nganp@cnctech.vn



THANK YOU!